



FREQUENTLY ASKED QUESTIONS

What is the Irish Networking Society?

The Irish Networking Society is a non-profit organization that promotes and develops business, career, and social contacts for people who share Irish interests. Established in March 1995, the *INS*, as it is commonly known, provides a forum for people to meet, network, and socialize.

How often does the Society meet?

You are invited to general meetings held the first Wednesday of every month at 6:30pm in Downtown Boston. Each meeting focuses on a particular topic and features a guest speaker with expertise in the topic area. Admission: \$5 for members and \$10 for non-members. Meetings usually end at 9:00pm and everyone moves to Tiernan's Restaurant, 99 Broad Street, to continue with socializing.

What are some of the topics that have been covered at previous meetings and who have the speakers been?



- **Networking - How To Do It**

Guest Speaker:
Patti Salvucci
Executive Director - BNI

- **Politics & Religion**

Guest Speaker:
Ray Flynn
Former Mayor of Boston

- **Health & Healing**

Guest Speakers:
Dr. Kevin Mulhern B.S. D.C
Dr. Marybeth Daniels
Chiropractic Physicians

Recent topics and Guest Speakers:

- **Secrets to Career Success**

Guest Speaker:
Robert F. Radin, Consultant

- **Time Management**

Guest Speaker:
Marty Eerhart, Consultant

- **E-Ireland**

A High-Tech Perspective
Guest Companies:
IONA Technologies, Braingem.com,
Thinkpath.com, Promontory.net

- **Saving Money on Your Taxes**

Guest Speaker:
John Hegarty, CPA

- **Monaghan & Portadown
Partnership Program**

Guest Speakers:
Participants from Ireland

How many members does the Irish Networking Society have?

We have over 200 active members. Ages range from early twenties to late fifties, with an almost equal number of males and females. 60% have immigrated to the US from Ireland in the past several years, with a rapidly growing number of Irish-American members joining every month. Our meetings usually attract between 50-70 attendees.

What are the benefits of joining the Irish Networking Society?

1. Networking:

- By networking with other members working in the finance, high tech, science, services and trade industries, you can make contacts in many of the largest and most successful companies in the Boston area.

2. Socializing:

- After each monthly meeting there are social gatherings at Tiernan's Pub, 99 Broad Street, Boston.
- Members also meet for drinks most Fridays at Kitty O'Shea's, 131 State Street, and Thursdays at Tiernan's.
- Organized social events include hiking, canoeing, harbor cruise, concerts, skiing and more!



Hike to New Hampshire

3. Career Advice:

- Career advice and contacts for those looking for their first job opportunity in the US, returning to Ireland, as well as others who are looking for the next stepping stone in their career progression.

4. Members' Directory:

- A copy of the Irish Networking Society's Members' Directory.

5. "Green Scene" Newsletter:

- The Society's official newsletter which is published every two months and mailed to all current members.

6. Discounted Admission:

- Admission to the monthly meeting is only \$5 (regularly \$10).

How do I join the Irish Networking Society and what is the cost?

- A membership form can be completed at any monthly meeting or from our website.
- The calendar-year membership fee is \$50.
- Corporate memberships are also available. Please ask for details and benefits.